

- 1. Funding Team Hours
  - o 7AM EST to 7 PM EST
- 2. Funding Cut off
  - Funding must have file in our funding que by 4:00 PM. Exceptions can be granted upon request, however 4:30 is the very latest we can receive file in funding for same day.
- 3. Funding Team Workflow
  - o Closer sends Encompass loan to funder once CD is approved
  - Funder orders wires based on the closing time/date entered into Encompass
  - Wire detail is sent with detailed instructions to title for funding approval requirements
- 4. Methods funding can accept funding docs for review/funding approval?
  - Documents should be uploaded to the custom funding website. <u>https://funding.nlcapp.com</u>. If title is unable to upload to our funding website we will accept documents in a secured email only or they may also upload to Ellie Mae.
- 5. Funding Approval turn time
  - Generally speaking, if title uploads all documents requested in our funding email, docs will be reviewed and approved within about 15 minutes. Please allow more time during month end.
- 6. Funding auth numbers
  - Title is not permitted to disburse until the NLC funding team has issued a funding authorization number
- 7. Funding Document Requirements
  - NLC prefers to have the entire closing package for funding/disbursement approval, however for table funded purchase transactions, we will give approval based off a shortened partial list
- 8. Common Funding Roadblocks
  - Title company not registered with funding website (requested during processing)
  - Loan specific UW items necessary for funding approval missed being signed at closing (LOX's tax returns, contract addendums)
  - o Title companies not following NLC instructions
  - Commonly missed documents by title
    - § Proof of borrower's funds received by title for the closing. Confirming funds came from source documented in file. Funds must be certified of wired
    - **§** Sellers signed closing docs (Deed, CD, FHA Sellers Cert, etc
- 9. Funding group email
  - o <u>funding@nationslending.com</u>
  - Assistant manager Andrea Power <u>Andrea.power@nationslending.com</u>
  - Manager Christine Palcisco <u>Christine.palcisco@nationslending.com</u>

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## 10. Funding Team Contacts

- Andrea Power
  - 440-781-1839 (asst manager primary contact)
- Suzanne Gourley 216-487-6139 Ext 6755 (team lead)
- o Jessi Weintz 216-393-6760

o Angelene Strauchon 216-324-0994

- Mari-Joan McGovern 216-503-0909
- o Latasha Blackwell 216-503-2158
- Cedric Marshall 440-816-1220
- Shauna Lyzen 216-393-3242
- o Christine Palcisco (Manager) 216-233-9928